



## Financial & Operational Trends – April, 2025

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 – March 31	\$61,092,502	\$71,372,367	\$71,444,955

### Fire & Rescue Call Data:

Month	March 2025	2024	2023	2022
Total number of incidents	370	284	329	339
Percent fire calls	27%	24%	21%	30%
Percent calls downtown area*	82%	82%	74%	75%
Busiest time period by hour	11AM, 1PM, 6PM	10AM, 2PM	10AM, 1pm	9AM, 9PM
Percent of all calls 11pm to 7am	16%	28%	22%	16%
Number of critical care patients	18	15	16	15
Number multiple/back-to-back calls	139	113	90	112
Percent of multiple calls EMS	78%	74%	68%	79%
% of emergency responses within 6 min. response time (year-to-date)	82%	80%	84%	79%
Dates with more than 20 incidents	3/31(22)	3/18(21)	3/20(21)	0
# of times working 3 or more calls	16	9	10	10
Total incidents year to date	1,129	954	1,044	1,091

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

\*\*Does not include multiple calls related to gas leaks

### General Assistance Data

Vouchers	July	August	Sept.	October	Nov.	Dec.	Jan.	Feb.	March	April	May	June
Shelter	13	16	13	10	12	11	11	33 (8)	13			
Rent	7	7	8	12	7	7	11	5	10			
Utilities	3	1	1	3	4	1	2	3	2			
Burial	0	2	0	1	0	0	0	0	1			
Transportation	1	3	3	1	0	0	1	0	1			
Other	1	0	1	0	0	0	0	0	0			
<b>TOTAL</b>	<b>25</b>	<b>29</b>	<b>26</b>	<b>27</b>	<b>23</b>	<b>19</b>	<b>25</b>	<b>41 (16)</b>	<b>27</b>			
Expense	\$18,405	\$20,668	\$23,602	\$20,999	\$18,818	\$17,527	\$17,121	\$12,758	\$21,072			
Exp./Voucher	\$736.20	\$712.69	\$907.77	\$777.74	\$818.19	\$922.47	\$684.84	\$797.39	\$780.45			

### Voucher Expense Summary

	2025YTD	2024	2023	2022	2021	2020	2019
Gross Relief	\$170,971	\$141,944	\$64,392	\$40,139	\$24,061	\$33,378	\$66,569
Reimb./Liens/Refunds	-\$2,414	-\$2,062	-\$21,731	-\$42,815	-\$1,802	\$6,190	\$691
Net Assistance Cost	\$168,557	\$139,882	\$42,661	-\$2,676	\$22,259	\$39,568	\$67,260

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	TOTAL 2024	10 YEAR AVERAGE	% (+/-)
Calls for service (total)	2,344	1,626	6,719	5,461	25,485	23,187	9.91%
- Park, Walk, Talk	120	43	288	188	1484	N/A	N/A
- Extra Patrol	385	240	1,023	780	5,136	2,020	154.32%
- Community Policing	19	8	25	49	135	164	-17.88%
Criminal offenses investigated	307	299	876	886	3,737	3,732	0.14%
Criminal off. cleared by arrest	170	210	539	571	2,296	2,266	1.33%
Total # of physical arrests	114	96	320	250	1,202	1,334	-9.90%
M/V – Stops	1,537	806	4,380	3,056	14,552	6,481	124.52%
M/V – Summonses	52	8	128	41	431	382	12.77%
M/V – Written warnings	651	341	1,930	1,400	4,372	4,864	-10.12%
Accidents – Fatal	0	0	0	0	1	2	-38.89%
Accidents – Total	45	23	143	103	451	561	-19.63%
Accidents w/injury	5	4	14	20	94	128	-26.56%
Parking tags issued	99	45	346	95	1,565	1,504	4.07%
DWI	3	1	14	6	38	64	-40.71%
Intoxication	18	14	51	31	224	333	-32.64%

March 2025: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	24
All other disturbances	43
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# VOLUNTEER HRS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	8
Victims Served	0

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2016	\$ 20,785,170	\$ 21,260,229	\$ 41,177,419	3/31/2017	97.94%
2017	\$ 21,075,701	\$ 21,895,151	\$ 42,177,932	3/31/2018	98.15%
2018	\$ 21,442,154	\$ 23,765,321	\$ 44,597,578	3/31/2019	98.65%
2019	\$ 22,563,270	\$ 23,935,265	\$ 45,783,554	3/31/2020	98.46%
2020	\$ 23,203,364	\$ 23,612,210	\$ 46,287,489	3/31/2021	98.87%
2021	\$ 23,395,524	\$ 24,958,361	\$ 47,930,504	3/31/2022	99.12%
2022	\$ 24,369,326	\$ 26,785,934	\$ 50,773,270	3/31/2023	99.25%
2023	\$ 25,820,772	\$ 29,177,322	\$ 54,198,561	3/31/2024	98.55%
2024	\$ 27,640,341	\$ 32,129,326	\$ 58,957,477	3/31/2025	98.64%

## OVERTIME BY DEPARTMENT FY25

As of : 3/31/2025

		Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
01-403-105-0000	<b>FINANCE</b>	<b>500</b>	16	95	216	75	286	62	118	38	99	-	-	-	1,004	200.81%	885	1,043
01-404-105-0000	<b>LICENSE</b>	<b>100</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	-	163
01-405-105-0000	<b>PLANNING</b>	<b>4,000</b>	176	186	280	196	262	168	127	221	238	-	-	-	1,854	46.34%	2,478	3,580
01-407-105-0000	<b>CODE</b>	<b>800</b>	-	18	-	9	-	-	-	27	9	-	-	-	63	7.93%	69	128
01-411-105-0000	<b>ASSESSING</b>	<b>-</b>	-	18	-	9	46	9	-	9	-	-	-	-	92	0.00%	72	72
01-415-105-0000	<b>CITY CLERK</b>	<b>2000</b>	71	96	1,004	209	1,617	90	70	40	149	-	-	-	3,347	167.34%	1,883	2,276
	<b>POLICE</b>																	
01-437-101-0050	Misc. Overtime	<b>150000</b>	642	1,485	5,596	8,571	(3,677)	3,745	(8,061)	(220)	136	-	-	-	8,218		26,781	26,752
01-437-101-0051	Holiday OT		10,631	-	7,519	8,971	5,696	11,892	24,861	9,291	-	-	-	-	78,860		61,172	68,403
01-437-101-0052	Incident OT		2,715	2,760	1,845	341	323	878	2,147	631	1,191	-	-	-	12,833		9,087	11,549
01-437-101-0053	Court OT		1,608	1,835	1,603	1,625	4,906	1,440	2,813	1,133	1,668	-	-	-	18,630		13,378	18,348
01-437-101-0054	Shift Coverage OT		6,051	12,344	5,380	6,997	12,670	5,720	5,007	5,546	6,083	-	-	-	65,798		86,867	113,491
	<b>TOTAL</b>	<b>150,000</b>	<b>21,647</b>	<b>18,425</b>	<b>21,942</b>	<b>26,506</b>	<b>19,919</b>	<b>23,675</b>	<b>26,767</b>	<b>16,381</b>	<b>9,079</b>	-	-	-	<b>184,340</b>	<b>122.89%</b>	<b>197,285</b>	<b>238,543</b>
	<b>FIRE</b>																	
01-445-105-0000	Extra Duty Coverage	<b>95,000</b>	33,747	49,760	21,591	23,830	37,589	19,880	6,765	6,767	12,152	-	-	-	212,082	223.24%	194,558	275,144
01-445-106-0000	Sick Hurt Coverage	<b>80,000</b>	6,533	20,778	12,228	12,208	21,613	17,282	13,379	7,153	3,729	-	-	-	114,903	143.63%	163,269	194,353
01-445-106-0001	Personal Time Coverage	<b>70,000</b>	10,554	10,953	8,330	4,699	7,917	4,195	8,647	4,917	5,751	-	-	-	65,963	94.23%	60,111	82,294
01-445-107-0000	Holiday Pay	<b>132,000</b>	17,038	-	14,643	14,248	16,912	31,138	44,704	14,739	-	-	-	-	153,423	116.23%	149,727	163,629
01-445-108-0000	Vacation Coverage	<b>139,000</b>	24,398	23,494	11,588	6,749	13,916	7,644	17,826	12,431	17,022	-	-	-	135,069	97.17%	125,395	153,166
	<b>TOTALS</b>	<b>516,000</b>	<b>92,270</b>	<b>104,985</b>	<b>68,380</b>	<b>61,735</b>	<b>97,948</b>	<b>80,140</b>	<b>91,321</b>	<b>46,008</b>	<b>38,654</b>	-	-	-	<b>681,439</b>	<b>132.06%</b>	<b>693,060</b>	<b>868,585</b>
01-477-105-0000	<b>WELFARE</b>	<b>500</b>	20	11	-	-	-	-	-	21	11	-	-	-	62	12.43%	154	154
01-479-105-0000	<b>PARKS &amp; RECREATION</b>	<b>10,000</b>	446	109	443	567	488	468	751	1,832	377	-	-	-	5,481	54.81%	4,283	7,351
01-493-105-0000	<b>SOLID WASTE</b>	<b>10,000</b>	1,501	2,238	1,607	1,931	2,261	1,827	2,305	1,865	1,589	-	-	-	17,123	171.23%	18,015	24,884
	<b>PUBLIC WORKS</b>																	
01-500-105-0004	Striping		-	-	-	270	-	-	-	-	-	-	-	-	270		528	528
01-500-105-0006	Office	<b>7320</b>	593	741	593	653	925	762	980	762	762	-	-	-	6,769		6,097	8,072
01-500-105-0007	Road Maintenance	<b>24400</b>	851	1,374	1,337	3,151	2,683	3,300	2,269	2,474	1,777	-	-	-	19,215		19,662	25,981
01-502-105-0001	Winter Maintenance	<b>0</b>	-	-	-	-	-	-	-	184	-	-	-	-	184		-	-
01-502-105-0003	Plowing	<b>79300</b>	-	-	-	-	-	30,118	16,923	62,036	3,576	-	-	-	112,652		62,117	72,006
01-502-105-0004	OT - Temp Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
01-502-105-0005	Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
01-505-105-0000	City Engineering	<b>10980</b>	166	12	35	24	259	112	20	162	-	-	-	-	792		8,635	9,340
01-507-105-0000	Drain Maintenance	<b>0</b>	-	-	-	-	-	-	126	-	-	-	-	-	126		130	130
01-510-105-0000	Parking/Traffic Control	<b>0</b>	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
01-513-105-0000	Signs		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
01-514-105-0000	Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
	<b>TOTALS</b>	<b>122,000</b>	<b>1,610</b>	<b>2,126</b>	<b>1,965</b>	<b>3,828</b>	<b>3,867</b>	<b>34,292</b>	<b>20,317</b>	<b>65,617</b>	<b>6,115</b>	-	-	-	<b>140,009</b>	<b>114.76%</b>	<b>97,169</b>	<b>116,058</b>
	<b>SANITARY SEWER</b>																	
90-409-105-0000	WRBP	<b>5000</b>	574	359	608	790	2,134	2,394	481	1,175	201	-	-	-	8,716		4,469	6,463
90-421-105-0000	Sewer Maintenance	<b>10000</b>	19	10	-	37	-	158	12	-	-	-	-	-	236		877	895
	<b>TOTALS</b>	<b>15,000</b>	<b>593</b>	<b>369</b>	<b>608</b>	<b>828</b>	<b>2,134</b>	<b>2,553</b>	<b>493</b>	<b>1,175</b>	<b>201</b>	-	-	-	<b>8,952</b>	<b>59.68%</b>	<b>5,346</b>	<b>7,359</b>
	<b>EMS - AMBULANCE</b>																	
91-445-105-0000	Extra Duty Coverage	<b>71,000</b>	14,603	8,875	8,700	7,962	32,836	5,566	3,797	4,427	12,303	-	-	-	99,070	139.54%	61,516	86,760
91-445-106-0000	Sick Hurt Coverage	<b>46,000</b>	2,207	-	3,201	-	-	1,120	548	-	-	-	-	-	7,076	15.38%	13,044	15,316
91-445-106-0001	Personal Time Coverage	<b>24,500</b>	950	602	486	1,179	3,460	-	-	-	-	-	-	-	6,678	27.26%	7,698	7,698
91-445-107-0000	Holiday Pay	<b>23,000</b>	1,592	-	1,999	1,965	1,582	3,526	6,479	1,850	-	-	-	-	18,993	82.58%	16,661	18,287
91-445-108-0000	Vacation Coverage	<b>35,000</b>	4,268	3,811	741	8,561	3,325	2,575	414	-	-	-	-	-	23,694	67.70%	14,211	15,916
	<b>TOTALS</b>	<b>199,500</b>	<b>23,620</b>	<b>13,288</b>	<b>15,127</b>	<b>19,667</b>	<b>41,204</b>	<b>12,787</b>	<b>11,238</b>	<b>6,278</b>	<b>12,303</b>	-	-	-	<b>155,511</b>	<b>77.95%</b>	<b>113,130</b>	<b>143,977</b>
92-401-105-0001	<b>INTERNAL SERVICE</b>	<b>5,000</b>	415	330	653	1,684	302	951	1,239	1,914	574	-	-	-	8,062	161.24%	4,095	5,739
	<b>GRAND TOTAL</b>	<b>1,035,400</b>	<b>142,383</b>	<b>142,295</b>	<b>112,225</b>	<b>117,243</b>	<b>170,333</b>	<b>157,021</b>	<b>154,745</b>	<b>141,426</b>	<b>69,398</b>	-	-	-	<b>1,207,339</b>	<b>116.61%</b>	<b>1,137,922</b>	<b>1,419,909</b>

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 3/31/2025 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2019	\$2,875,000	\$2,221,973	\$67,985	\$2,286,958	79.56%
2020	\$3,085,000	\$2,215,957	\$68,290	\$2,284,247	74.04%
2021	\$3,150,000	\$2,404,870	\$73,625	\$2,478,495	78.68%
2022	\$3,270,000	\$2,491,774	\$73,630	\$2,565,404	78.45%
2023	\$3,500,000	\$2,495,780	\$73,375	\$2,569,155	73.40%
2024	\$3,600,000	\$2,565,075	\$74,810	\$2,639,885	73.33%
2025	\$3,700,000	\$2,778,132	\$75,975	\$2,854,107	77.13%

**Parks & Recreation Facility Use Requests:**

	2024-25	2023-24	2022-23	2021-22	200-21	2019-20	2018-19	2017-18	2016-17
July	17	2	9	8	5	10	24	18	4
August	10	4	7	8	9	10	10	15	11
September	5	14	2	4	7	7	4	3	5
October	8	4	3	8	7	10	6	4	7
November	3	2	6	3	7	3	3	4	2
December	0	0	0	0	0	0	0	0	0
January	6	7	6	4	0	11	11	6	5
February	0	8	15	11	9	10	6	6	8
March	27	11	9	15	6	4	8	11	12
April		11	10	14	19	8	5	8	13
May		19	16	8	13	3	9	12	2
June		14	10	9	13	8	1	3	6
Total	76	96	93	92	95	84	87	90	75

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 3/31/2025
		None		

**Impact Fee Revenues:**

Impact Fees					
	Available	YTD Revenue	Transfer Out		Available
	7/1/2024		Encumbered	Expended	Balance
School	\$62,905.61	\$153,828.11	\$3,072.30	\$34,943.70	\$178,717.72
Police	\$14,677.81	\$11,115.49	\$9,920.86	\$2,594.14	\$13,278.30
Fire	\$7,838.37	\$24,597.79	\$0.00	\$0.00	\$32,436.16
Parks	\$40,698.60	\$40,079.22	\$0.00	\$0.00	\$80,777.82
Roads	\$11,053.88	\$33,941.29	\$0.00	\$0.00	\$44,995.17
Library	\$18,884.04	\$21,491.30	\$919.90	\$0.00	\$39,455.44
Total	\$156,058.31	\$285,053.20	\$13,913.06	\$37,537.84	\$389,660.61

**Reserve Fund Balances:**

	Balance as of 3/31/25
<b>CITY</b>	
Non-Capital Reserve Account	\$ 259,035.75
Accrued Leave Reserve Account	\$ 329,509.75
Health Insurance Stabilization Account	\$ 193,413.67
Winter Maintenance Reserve Account	\$ 184,618.31
Welfare Reserve	\$ 25,778.62
Parking Kiosk Reserve	\$ 16,734.43
LED Light Replacement Reserve	\$ 44,625.16
Street and Highway Project Reserve	\$ 56,088.65
Bridge Repair and Reconstruction Reserve	\$ 1,056.36
Motorcycle Week Account	\$ 11,444.37
<b>SCHOOL</b>	
Special Education Reserve	\$ 1,148,408.33
School Construction	\$ 2,761,479.96
School Health Insurance Stabilization	\$ 680,216.19
Education Stabilization	\$ 1,372,584.53
LHS BNH Stadium Repair and Upgrade	\$ 209,852.47

**Tax Increment Financing Balances:**

	Balance as of 3/31/2025
Downtown	\$746,307.47
Lakeport	\$154,018.00
Weirs	\$127,463.37

**Codes Office Statistics:**

	Building permits issued	Building/Code inspections	Demo permits issued	Property maintenance action
March 2025	62	70	1	9
March 2024	58	44	2	0

**YTD Building Permits (7/1/24 – 3/31/2025):** 544**February 2025 Short Term Rental Inspections:** 3**YTD Building Permits (7/1/23 – 3/31/2024):** 456**February 2024 Short Term Rental Inspections:** 1**Boat Taxes:**

Report as of Date:	Through 3/31/2025		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2020	\$90,000	\$33,226	36.92%
2021	\$100,000	\$40,603	40.60%
2022	\$110,000	\$35,677	32.43%
2023	\$120,000	\$32,289	26.91%
2024	\$120,000	\$37,027	30.9%
2025	\$120,000	\$35,311	29.4%

	General Fund Revenues*				General Fund Expenditures		
			Realized as of 3/31/2024				Realized as of 3/31/2025
	Budgeted	Amount			Budgeted	Amount	
2021	\$ 8,699,290	\$ 7,350,515	84.5%		\$31,383,486	\$24,789,686	79.0%
2022	\$ 9,026,499	\$7,107,302	78.7%		\$32,502,933	\$23,441,647	72.1%
2023	\$ 10,991,625	\$9,204,648	83.7%		\$32,527,791	\$23,764,146	73.1%
2024	\$ 10,821,135	\$9,402,983	86.9%		\$34,987,789	\$25,487,862	72.8%
2025	\$ 12,347,700	\$9,508,223	77.0%		\$36,950,979	\$26,766,469	72.4%

\* Does not include property tax collections noted elsewhere in this report

## EMS Billing History:

Laconia Fire Department EMS Billing Report					
Month 2025	# of Trips 2023-24 Billable	Gross Charge	Net Charge	Payments	Balance Due
Jan	138	\$236,329.39	\$113,813.89	\$44,771.61	\$68,173.66
Feb	190	\$337,101.25	\$163,679.57	\$46,287.12	\$115,770.62
Mar	129	\$165,426.43	\$83,787.81	\$0.00	\$83,787.81
Apr					
May					
June					
July					
Aug					
Sept					
Oct					
Nov					
Dec					
<b>Totals</b>	<b>457</b>	<b>\$738,857.07</b>	<b>\$361,281.27</b>	<b>\$91,058.73</b>	<b>\$267,732.09</b>
Estimated Annual Billable Trip Volume = 1890					
Estimated Annual Revenue = \$ 890,000.00					

Laconia Fire Department EMS Billing Report											
Month 2022-23	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Total # Ambulance Responses 2022-23 EMS & Fire	# of Trips 2022-23 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	377	285	365	254	\$275,735.00	\$132,193.67	47%	\$23,015.41	\$75,251.71	56%	\$32,187.23
Aug	411	295	318	224	\$267,787.00	\$137,629.90	51%	\$32,011.40	\$74,946.94	56%	\$27,539.77
Sep	334	249	311	224	\$249,489.00	\$124,057.28	49%	\$31,834.54	\$63,355.31	49%	\$26,592.92
Oct	374	276	316	237	\$270,037.00	\$134,821.76	50%	\$27,501.15	\$73,196.45	58%	\$30,835.92
Nov	355	266	297	218	\$227,478.00	\$113,914.92	49%	\$27,317.91	\$55,092.72	47%	\$23,627.74
Dec	325	247	329	238	\$276,909.00	\$135,067.02	48%	\$23,008.79	\$77,639.62	60%	\$31,668.75
Jan	333	220	354	253	\$295,585.00	\$156,091.16	53%	\$3,000.00	\$85,939.66	50%	\$58,438.78
Feb	280	215	285	189	\$219,803.00	\$107,359.01	47%	\$3,420.00	\$62,065.95	56%	\$36,038.19
Mar	272	196	301	217	\$240,620.00	\$127,469.73	55%	\$2,980.78	\$63,861.52	47%	\$57,722.18
Apr	295	211	292	196	\$224,444.00	\$125,292.47	56%	\$350.00	\$42,510.35	30%	\$80,433.51
May	319	232	354	232	\$253,178.00	\$141,931.23	55%	\$1,700.00	\$47,408.77	30%	\$90,602.10
June	335	260	357	163	\$177,327.00	\$117,824.31	66%	\$1,500.00	\$6,411.41	4%	\$109,728.85
<b>Totals</b>	<b>4010</b>	<b>2952</b>	<b>3879</b>	<b>2645</b>	<b>\$2,978,392.00</b>	<b>\$1,553,652.46</b>	<b>52%</b>	<b>\$177,639.98</b>	<b>\$727,680.41</b>	<b>47%</b>	<b>\$605,415.94</b>

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event										
Date	Condition	OT Hrs.	Double OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
3/1	Snow	70		\$2,800		74	\$5,783	14	\$217	\$8,800
3/24	Snow	91		\$3,640	\$2,554	313	\$24,461	56	\$868	\$31,523
3/29	Winter mix	73.5		\$2,940		78	\$6,096	14	\$217	\$9,253
3/30	Treat	44		\$1,760		10	\$782	7	\$109	\$2,650
		278.5		\$11,140	\$2,554	475	\$37,121	91	\$1,411	\$52,226

XX/XX & XX/XX - Salt and sand usage included in one highlighted entry

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru Feb 28, 2025
Winter Maintenance	\$240,000	\$38,532	\$247,432*	\$ (7,432)
Winter Maintenance Outside Contractors	\$55,000	\$2,554	\$54,867	\$133
Winter Maintenance overtime	\$70,000	\$11,140	\$116,860	\$ (46,860)

\* Defined as salt that has been placed on the road. The City has purchased \$270,772.95 of salt as of March 31<sup>st</sup>. Public Works has approximately 500 tons of salt on hand.